



Colleges and companies conduct Group Discussions (GD) round to evaluate an individual on the following aspects –

- Communication skills
- Interpersonal Skills
- Motivational Skills
- Leadership Skills
- Team Building Skills
- Reasoning ability
- Analytical /Logical Skills
- Initiative
- Different Thinking
- Flexibility
- Assertiveness
- Creativity
- Ability to Think Instantly

Importance of Group Discussion

Group discussion (GD) is a comprehensive technique to judge the suitability of an individual and his appropriateness for admission, scholarship, job, etc. GD assesses the overall personality – thoughts, feelings and behaviour - of an individual in a group. A topic is presented to the group members for discussion. While the discussion is going on, a group of panellists observe them. Through this observation they judge intellectual, social, leadership, communicative skills of candidates taking part in the GD. Importance of GD For admission to some of the universities, B- Schools, campus placements after graduation or for recruitment to a multinational company, you need to have knowledge of the field and also have the capability to work in a group as a leader or as a member. The group discussion technique is a very effective way to judge the candidate’s ability to work in a group.

Group Discussion: Do’s and Don’ts	
Do’s	Don’ts
<ul style="list-style-type: none"> ❖ Address the group with dignity and respect ❖ Stick to the professional etiquettes \ ❖ The first entry should be well-planned ❖ Enter the discussion with a strategic input ❖ Understand the difference between initiating and beginning the discussion ❖ Organise your thoughts before speaking ❖ Be yourself ❖ Be a good listener 	<ul style="list-style-type: none"> ❖ Don’t be an impulsive participant ❖ Don’t initiate a conversation without solid planning ❖ Don’t repeat any point unless it is highly required ❖ Don’t use a dominating tone ❖ Don’t take anything personally ❖ Don’t lose your cool ❖ Don’t object without a solid reason



<ul style="list-style-type: none">❖ Put your views in an easy to understand the language❖ Be receptive to others' thoughts and opinions❖ Establish eye contact with others (key participants)❖ Don't overlook the passive participants completely❖ Strong voice, correct usage of grammar, clear diction and good language❖ Constructive arguments❖ Accept counter arguments gracefully❖ Be a good learner❖ React to others in a positive way and acknowledge the preceding before putting forth your opinion❖ Show good interpersonal skills❖ Give facts and figures to support your viewpoint❖ To conclude, sum up the discussion with some key points Show a well-maintained disposition	<ul style="list-style-type: none">❖ Attributes such as arrogance, overaggressive, loud, etc. should be avoided❖ Don't carry negative energy or attention❖ Don't show poor interpersonal skills❖ Don't give all the attention to the main participants. Give equal attention to others as well❖ Don't deviate from the main topic❖ Don't ask stupid questions without a base❖ Don't get involved in cross discussions if the main topic is being discussed❖ Don't violate the essence of the discussion❖ Avoid futile discussions or unnecessary arguments❖ Don't come to the discussion with improper attire❖ Don't shout or scream to provide your viewpoint❖ Don't over gesticulate❖ Don't interrupt others (their private space) while making your points❖ Don't breach the code of conduct
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