

# Total Quality Management (TQM)

Total Quality Management (TQM) drives continuous improvement.

It aims to enhance customer satisfaction by improving product and service quality.

TQM integrates all functions and processes across an organization.

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## Defining Total Quality Management (TQM)

#### Customer-focused

Prioritizes both internal and external customer needs.

#### Inclusive

Involves all employees in quality initiatives.

#### Strategic Integration

Quality is embedded in all organizational activities.

Example: Toyota TPS

Emphasizes quality at every production stage.

### Core Elements of TQM

**Customer Focus** 

Understanding and meeting customer requirements.

**Employee Involvement** 

Empowering and training teams in quality tools.

**Process Centered** 

Optimizing processes for value and efficiency.

Integrated System

Aligning quality across all departments.

**Fact-Based Decisions** 

Using data and analysis for improvements.

Communication

Maintaining open channels and feedback loops.

# The Philosophies Behind TQM

W. Edwards Deming

14 Points for Management; continuous improvement focus.

Joseph Juran

Quality Trilogy and Pareto Principle application.

Philip Crosby

Zero Defects and "Quality is Free" philosophy.

Kaoru Ishikawa

Invented fishbone diagrams; promoted quality circles.



## Deming's 14 Points for Management

- 1. Create constancy of purpose toward improvement
- 2. Adopt a new philosophy
- 3. Cease dependence on inspection alone
- 4. End awarding business based only on price
- 5. Improve constantly the production & service system
- 6. Institute on-the-job training
- 7. Adopt leadership
- 8. Drive out fear in the workplace
- 9. Break down departmental barriers
- 10. Eliminate slogans and targets for workers
- 11. Remove barriers to pride in workmanship
- 12. Institute education and self-improvement
- 13. Engage everyone to accomplish transformation

### Implementing TQM: A Step-by-Step Guide

#### Secure Management Commitment

Gain leadership support and develop a clear vision.

#### Form Quality Council

Create cross-functional team and define objectives.

#### Conduct Gap Analysis

Identify weaknesses and benchmark against best practices.

#### Develop Implementation Plan

Set timelines and assign responsibilities.

#### Provide Training

Train employees on quality tools and problem-solving.

#### **Monitor Progress**

Use KPIs and regular audits to track success.

#### Recognize Achievements

Celebrate improvements and motivate teams.



## TQM Tools and Techniques





Monitor process variation over time.



**Pareto Charts** 

Identify key problems by 80/20 rule.



Cause-and-Effect Diagrams

Analyze root causes systematically.

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#### Flowcharts

Visualize workflow and processes.

## Real-World Examples of TQM Success

Toyota

Lean manufacturing with continuous improvement focus.

Motorola

Six Sigma approach reduced defects and boosted efficiency.

Xerox

Benchmarking led to competitive advantage and satisfied customers.

FedEx

Customer-centric, qualitydriven operations worldwide.

## Benefits of Total Quality Management

Improved Product Quality

Fewer defects and enhanced reliability.

Increased Customer Satisfaction

Consistently meet or exceed expectations.

**Reduced Costs** 

Eliminate waste and gain efficiency.

Enhanced Employee Morale

Empowerment fosters teamwork and pride.

Competitive Advantage

Drive innovation and market leadership.



## Conclusion: The Future of TQM

TQM is a continuous journey for sustainable success.

Adopt new technologies and adapt to evolving customer needs.

Build a culture of excellence focused on constant improvement.